

Message Text

UNCLASSIFIED

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ACTION EA-09

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----- 062836 /73

R 200156Z DEC 76
FM AMCONSUL OSAKA KOBE
TO USDOC WASHDC
INFO SECSTATE WASHDC 2704
AMEMBASSY TOKYO

UNCLAS OSAKA KOBE 1471

E.O. 11652: N/A
TAGS: BEXP, BTRA, JA
SUBJECT: FOREIGN BUYER PROGRAM: LUMBER BUYING GROUP

REF: USDOC WASHDC 21185

1. RIKKYO GROUP HAS RETURNED AFTER VERY SUCCESSFUL THREE WEEK TRIP TO UNITED STATES. THEY MET WITH REPRESENTATIVES OF OVER 20 LUMBER COMPANIES. RIKKYO PLACED TRIAL ORDERS WITH TWO COMPANIES FOR 4 CONTAINERS OF ONE TYPE CUT LUMBER, VALUED AT \$20,000, AND INTENDS TO PURCHASE 10 CONTAINERS OF THIS TYPE LUMBER PER MONTH (IMMEDIATE SALES: \$20,000; ESTIMATED YEARLY SALES: \$600,000 PLUS)

2. RIKKYO ALSO INTENDS TO PURCHASE OTHER CUT LUMBER ONCE AMERICAN SAWMILLS ARE SET UP TO MANUFACTURE TO RIKKYO'S SPECIFICATIONS. BESIDES LUMBER, RIKKYO LOCATED MANUFACTURERS OF WOODEN TOY TRAINS AND OUTDOOR FURNITURE CONSTRUCTION KITS. RIKKYO INTENDS TO IMPORT THESE PRODUCTS ALSO, BUT IT CANNOT FORECAST BUSINESS VOLUME YET.

3. RIKKYO REPORTED THAT ASSISTANCE OF USDOC AND PORTLAND AND SEATTLE FIELD OFFICES WAS OUTSTANDING.
AI SWORTH

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NNN

Message Attributes

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